Cumberland, MD ANNUAL EEO PUBLIC FILE REPORT

| Facility ID | Date Report | Employer: | Job Search to: |
|-------------|-------------------|---------------------------|-------------------------------|
| | Covers: | Forever Media of MD, LLC | careers@forevermediainc.com |
| | June 1, 2020 – | | |
| | May 31, 2021 | | |
| | Stations, City of | Employment Unit Address: | Contact Person, Title, email, |
| | License: | 350 Byrd Avenue, | phone number: Timothy |
| 71869 | WFRB-FM 105.3, | Cumberland, MD 21502 | Martin, Operations Manager, |
| | Frostburg, MD | | tmartin@forevermediainc.com |
| 71868 | WFRB-AM 560, | www.forevercumberland.com | (301) 722-6666 |
| | Frostburg, MD | | |
| 74083 | WRQE-FM 106.1, | | |
| | Cumberland, MD | | |
| 74082 | WTBO-AM 1450, | | |
| | Cumberland, MD | | |

This EEO Public File Report is filed in each Station's public inspection file.

Employer is an equal opportunity employer and does not discriminate in the hiring, training or promotion of employees by reason of race, color, religion, sex, or national origin. We engage in a continuing effort to seek out prospective applicants for employment. We contacted agencies in the area of the station to solicit for full-time open positions of employment. This report reflects those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of possible employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community.

Employer periodically re-evaluates the recruitment sources list for wide dissemination of vacancies.

Full-Time Vacancies Filled:

| Job Title | Hire Date | Persons Hired | Persons Interviewed | Recruitment Sources Used from Master List | Referring Source |
|-----------|-----------|------------------|------------------------|--|---------------------|
| | | | | | |
| Total | | 0 | 0 | | |

Full-Time Recruitment Sources Master List:

| Recruitment | Recruitment Source | Source | Referrals from |
|-------------|---|--------------|----------------|
| Source | Name, Address, Phone, Contact, email, URL | Requested | this source |
| Number | | Notification | |
| 1 | FROSTBURG BUSINESS AND PROFESSIONAL ORGANIZATION | NO | |
| | 12 W. MAIN STREET | | |
| | FROSTBURG, MD 21532 | | |
| | 301-689-1680 | | |
| | GEORGE PAPPAS | | |
| 2 | GARRETT COLLEGE | NO | |
| | 687 MOSSER ROAD | | |
| | McHENRY, MD 21541 | | |
| | 301-387-3132 | | |
| | JOB PLACEMENT OFFICE | | |
| | www.gcc.cc.md.us | | |
| 3 | POTOMAC STATE COLLEGE | NO | |
| | 101 Fort Ave | | |
| | KEYSER, WV, 26726 | | |
| | 800-262-7332 | | |
| | Diana Grady | | |
| | dlgrady@mail.wvu.edu | | |
| 4 | FROSTBURG STATE UNIVERSITYCAREER and Professional | NO | |
| | Development Center | | |
| | 124 SANDY SPRING HALL | | |
| | FROSTBURG, MD 21532 | | |
| | 301-687-4403 | | |
| | Dr. Robbie Cordle | | |
| | rcordle@frostburg.edu | | |
| 5 | WOMENS HELP CENTER | NO | |
| | 809 NAPOLEON STREET | | |
| | JOHNSTOWN, PA 15901 | | |
| | 1-814-533-2493 | | |
| | KATHY RITTER | | |
| | womenshelpcenter.org/ | | |
| 6 | Forever Cumberland Website | NO | |
| | 350 BYRD AVE | | |
| | CUMBERLAND, MD 21502 | | |
| | 301-722-6666 | | |
| | TIM MARTIN www.forevercumberland.com | | |
| 7 | | NO | |
| 7 | ALLEGANY COUNTY UNITED WAY 138 BALTIMORE ST. SUITE 102 | NO | |
| | | | |
| | CUMBERLAND, MD 21502 301-777-1221 | | |
| | Juli McCoy | | |
| | info@cuw.org | | |
| 8 | FOREVER MEDIA of MD | NO | |
| ð | FOREVER MEDIA OF MID INTERNAL POSTING | NO | |
| | | | |
| | 350 BYRD AVE | | |
| | CUMBERLAND, MD 21502 | | |
| | 301-722-6666 | | |
| | General Manager | | |
| | WTBO/WRQE/WFRB AM/WFRB FM | | |
| | rcornwell@forevermediainc.com | 1 | |

| 9 | FOREVER MEDIA of MD | NO | |
|------|--|-------|--|
| | ON-AIR (WFRB FM, WRQE, WTBO, WFRB-AM) | | |
| | 350 BYRD AVE | | |
| | CUMBERLAND, MD 21502 | | |
| | 301-722-6666 | | |
| | Operations Manager WTBO/WRQE/WFRB AM/WFRB FM | | |
| | tmartin@forevermediainc.com | | |
| | | | |
| 10 | The Western Maryland Consortium (Cumberland) | NO | |
| | 138 Baltimore Street Suite 102 | | |
| | CUMBERLAND, MD 21502 | | |
| | 301-777-1221 | | |
| | | | |
| 11 | www.westernmarylandconsortium.org Allegany College of Maryland Job Placement Office | NO | |
| 11 | 1 - ' - ' | INO I | |
| | 12401 WILLOWBROOK ROAD | | |
| | CUMBERLAND, MD 21502 | | |
| | 301 784-5209 | | |
| | Beth Nightengale | | |
| | bnightengale@allegany.edu | | |
| 12 | ALLEGANY COLLEGE OF MD | NO | |
| | Multimedia Technology | | |
| | 12401 WILLOWBROOK ROAD | | |
| | CUMBERLAND, MD 21502 | | |
| | 301-784-5243 | | |
| | JOHN BONE | | |
| | jbone@allegany.edu | | |
| 13 | Walk-ins, Employee/Client Referrals | NO | |
| | 350 Byrd Avenue | | |
| | CUMBERLAND, MD 21502 | | |
| | (301)722-6666 | | |
| | Operations Manager WTBO/WRQE/WFRB AM/WFRB FM | | |
| | careers@forevermediainc.com | | |
| 14 | Internal Posting Forever Media – Altoona | NO | |
| | One Forever Drive | | |
| | Hollidaysburg, PA 16648 | | |
| | 814-941-9800 | | |
| | jdowning@forevermediainc.com | | |
| | jdowning@forevermediainc.com | | |
| 15 | Internal Posting Forever Media – Brownsville | NO | |
| | 123 Blaine Road | | |
| | Brownsville, PA 15417 | | |
| | 724-938-2000 | | |
| | Joyce Nicholson | | |
| | Jnicholson@forevermediainc.com | | |
| 16 | Internal Posting Forever Media - State College | NO | |
| | 2551 Park Center Blvd. | | |
| | State College, PA 16801 | | |
| | 814-237-9800 | | |
| | Andy Kreiser | | |
| | akreiser@forevermediainc.com | | |
| 17 | Internal Posting Forever Media – Johnstown | NO | |
| | 109 Plaza Drive, Suite 2 | | |
| | Johnstown, PA 15905 | | |
| | | | |
| | 814-255-4186 Shelly Lovenducki | | |
| | Shelly Lovenduski | | |
| 18 | slovenduski@forevermediainc.com | NC | |
| 1 TX | Internal Posting Forever Media – New Castle | NO | |

| | T | | |
|----|---|-----|--|
| | 219 Savannah Gardner Road | | |
| | New Castle, PA 16101 | | |
| | 724-654-5502 | | |
| | Jill Hamilton | | |
| | jhamilton@forevermediainc.com | | |
| 19 | Internal Posting Forever Media - Franklin | NO | |
| | 1243 Liberty Street | | |
| | Franklin, PA 16323 | | |
| | 814-432-2188 | | |
| | Jill Hamilton | | |
| | jhamilton@forevermediainc.com | | |
| 20 | • | NO | |
| 20 | Internal Posting Forever Media - Meadville | NO | |
| | 900 Water Street | | |
| | Meadville, PA 16335 | | |
| | 814-724-1111 | | |
| | Jill Hamilton | | |
| | jhamilton@forevermediainc.com | | |
| 21 | Internal Posting Forever Media - York | NO | |
| | 275 Radio Road | | |
| | Hanover, PA 17331 | | |
| | 717-637-3831 | | |
| | | | |
| | Tammy Signor | | |
| | tsignor@forevermediainc.com | | |
| 22 | Internal Posting Forever Media - Cumberland | NO | |
| | 350 Byrd Avenue | | |
| | Cumberland, MD 21502 | | |
| | 301-722-6666 | | |
| | Jeanie McLaughlin | | |
| | jmclaughlin@forevermediainc.com | | |
| 23 | Internal Posting Forever Media – Easton | NO | |
| | 306 Port Street | 140 | |
| | Easton, MD 21601 | | |
| | 410-822-3301 | | |
| | | | |
| | Lynn Moore | | |
| | Imoore@forevermediainc.com | | |
| 24 | Internal Posting Forever Media -Robinson | NO | |
| | 2 Robinson Plaza, Suite 410 | | |
| | Pittsburgh, PA 15205 | | |
| | 412-275-3393 | | |
| | Dottie McCartney | | |
| | dmccartney@forevermediainc.com | | |
| 25 | Internal Posting Forever Media- Bellaire | NO | |
| | 56325 High Street | | |
| | Bellaire, OH 43906 | | |
| | | | |
| | 740-676-5661 | | |
| | Judy Vavrek | | |
| | jvavrek@forevermediainc.com | | |
| 26 | Internal Posting Forever Media - Lebanon | NO | |
| | 440 Rebecca Street | 100 | |
| | | | |
| | Lebanon, PA 17046 | | |
| | 717 272-7651 | | |
| | Tammy Signor | | |
| | tsignor@forevermediainc.com | | |

| 27 | Internal Job Posting-Havre de Grace 707 Revolution Street Havre de Grace, MD 21078 866-664-1037 Nick Brino | NO | |
|----|---|-------|---|
| 28 | nbrino@forevermediainc.com Internal Job Posting – Milford 1666 Blairs Pond Road Milford, DE 19963 302-422-7575 Sandra Gay sgay@forevermediainc.com | NO | |
| 29 | Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 302-478-2700 Bobbi Jo Clifford bclifford@forevermediainc.com | NO | |
| | | Total | 0 |

Outreach Activities List:

| Outreach Number | Date | Recruitment Initiative | Description | Participants |
|--------------------|----------|--|--|---|
| 1 | 10/14/20 | #1 Conventions, Job Fairs, Career Days, Career Fairs | All Majors: Fall 2020 Virtual Job & Internship Fair. As college students and employers both face uncertainty with the economy and job market, Dickinson College, Gettysburg College, and Mount St. Mary's University are partnering to bring you two unique opportunities to virtually connect with 7,000+ students across three schools this fall. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 2 | 11/12/20 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Keystone Virtual Fall 2020 Grad, Internship & Career Fair. Meet and network with Keystone Students and Alumni. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 3 | 11/18/20 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Virtual Career Expo-Career Link and Fayette Chamber. The Fayette Business Education Partnership, PA CareerLink Fayette and the Fayette Chamber of Commerce are partnering together to present WORK! Fayette County - Virtual Career Expo! | Diane Fetty, CHRD represented all of the Forever Media stations |
| 4 | 12/2/20 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Virtual Fall Career Fair-Colleges of Business, Technology, Arts and Sciences. Meet and network with WilmU Student and Alumni. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 5 | 12/17/20 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Program Advisory Committee for Allegany College of Maryland's Multimedia Technology. This was the fall meeting of that committee. This is an on-going advisory committee, to help guide the future of the Multimedia Technology Program. | O.M. Tim Martin is a standing committee member. |
| 6 | 2/19/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | PENNSYLVANIA STATE UNIVERSITY- THE COLLEGE OF COMMUNICATIONS Participation in the 2021 PSU College of Communications Virtual JobExpo. The Pennsylvania State University's College of Communications is the largest ACEEJMC accredited undergraduate communications program in the country. This Job Expo is designed for Penn State's top-notch advertising, public relations, film/video, journalism, media studied and telecommunications students and alumni to meet with Radio Broadcasting Groups, public relations firms, newspapers, magazines, production companies and broadcast and cable organizations. We have found that participation in this Job Expo has | Diane Fetty, CHRD represented all of the Forever Media stations |

| | | | provided us an opportunity to meet strong candidates with relevant experience in an extremely efficient manner covering the entire mid-Atlantic region. By participating in the 2020 Virtual JobExpo Comm, we had access to over 5,000 students from Penn State. Penn State University changed its job fair to a virtual event in light of the Covid-19 situation in the country at this | |
|----|----------|--|--|--|
| 7 | 2/24/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | time. Maryland and Pennsylvania Liberal Arts Career Fair -Institutions include Gettysburg College, Goucher College, Hood College, McDaniel College, Mount St. Mary's University, Muhlenberg College, Notre Dame of Maryland University, St. John's College, Ursinus College, and Washington College. Employers had an opportunity to meet and talk with 19,300+ students from 10 liberal arts institutions! | Diane Fetty, CHRD represented all of the Forever Media stations |
| 8 | 2/25/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | The University of Maryland Eastern Shore Career and Professional Development Center - Spring 2021 Virtual Career Fair. Employers had the advantage of this unique opportunity to meet virtually with motivated and talented individuals. Many students are seeking employment opportunities and internships. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 9 | 2/26/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Juniata College Career Day 2021 Participation in the 2021 Juniata College Career Day virtual event. This event was designed to bring students together with employers and alumni from 120+ business, industry and public service to discuss student career options, internships and full-time employment opportunities. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 10 | 4/21/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Wilmington University - Participation in the 2021 Virtual Spring Career Fair-Colleges of Business, Technology, Art & Sciences. This event was designed to bring students together with employers and alumni from hundreds of business, industry and public service to discuss student career options, internships and full-time employment opportunities. | Diane Fetty, CHRD represented all of the Forever Media stations |
| 11 | 04/22/21 | #1 Conventions, Job Fairs, Career Days, Career Fairs | Program Advisory Committee for Allegany College of Maryland's Multimedia Technology. This was the spring meeting of that committee. This is an on-going advisory committee, to help guide the future of the Multimedia Technology Program. | O.M. Tim Martin is a standing committee member. Jim Van, news director was also in attendance. |

| 12 | None this period. | #E Forever Madic | Forever Media Padia balas areases | |
|----|---------------------------|--------------------------------|--|---|
| 12 | None this period. | #5 Forever Media Internship | Forever Media Radio helps prepare students to take their place in society as | |
| | | Program | active, critical and engaged media | |
| | | Flogram | professionals. We provide internship | |
| | | | opportunities to students every year. | |
| | | | | |
| | | | We work to design a program that | |
| | | | allows students to earn college credit | |
| | | | for hands on experience at the radio | |
| | | | station. The Internships are designed to meet the needs of the radio station and | |
| | | | | |
| | | | academic requirements of the college or | |
| | | | university where the student is enrolled. | |
| | | | Each internship is uniquely designed to | |
| | | | help prepare students to take their | |
| | | | place in society as active, critical and | |
| | | | engaged media professionals. Students | |
| | | | may work with the News Director, | |
| | | | Program Director, Business Manager, | |
| | | | Chief Engineer, Sales Manager or the | |
| | | | General Manager to fulfill their | |
| | | | Internship. Promotional interns. They | |
| | | | helped develop, plan, implement, and | |
| | | | recap ways to market and promote the | |
| | | | station group. They attend Live Action | |
| | | | Broadcasts for the radio network and | |
| 42 | 05/22/2020 | #0.5 + 1.1: 1 · · | help promote the event. | |
| 13 | 06/22/2020 | #8 Establishment | Pennsylvania Association of | Bobbi Castellucci, Market |
| | | of Training | Broadcasters held a virtual | Mgr., Dave Davies, |
| | | Programs for | meeting. Presentations of broadcast | Market Manager, |
| | | Station Personnel | innovations, programming and legal | Mike Sherry, VP of Sales |
| | 00/22/20 | #0 F + 1 !: 1 · · | concerns. | |
| 14 | 09/23/20 | #8 Establishment | Pennsylvania Association of | Bobbi Castellucci, Market |
| | | of Training | Broadcasters held a Board of Directors | Mgr., Dave Davies, |
| | | Programs for | Meeting virtually. Presentations of | Market Manager, |
| | | Station Personnel | broadcast innovations, programming | Mike Sherry, VP of Sales |
| 45 | 00/20/20 through | #0 Fatabliah maant | and legal concerns. | Luna Dannan Danidant |
| 15 | 09/28/20 through 09/29/20 | #8 Establishment | Forever Media manager/owner attended the AIMS (Association of | Lynn Deppen, President and Mike Sherry, VP of |
| | 09/29/20 | of Training Programs for | Independent Metropolitan Stations) | Sales |
| | | Station Personnel | conference virtually. This two-day | Sales |
| | | Station reisonner | conference presented discussions | |
| | | | regarding the radio business and new | |
| | | | opportunities and problem solving. | |
| 16 | 12/10/2020 | #8 Establishment | Pennsylvania Association of | Bobbi Castellucci, Market |
| 10 | 12/10/2020 | of Training | Broadcasters held the 2019 Board of | Mgr., Dave Davies, |
| | | Programs for | Directors Meeting virtually. | Market Manager, |
| | | Station Personnel | Presentations of broadcast innovations, | Mike Sherry, VP of Sales |
| | | Station i cisonnei | programming and legal concerns. | TVINCE SHELLY, VI OF Suics |
| 17 | 2/23/21 and | #8 Establishment | Forever Media Manager/owner | Lynn Deppen, President |
| | 2/24/21 | of Training | attended the AIMS (Association of | and Mike Sherry, VP of |
| | 2,27,21 | Programs for | Independent Metropolitan Stations) | Sales |
| | | Station Personnel | virtually. This two-day conference | Juics |
| | | Station reisonnel | presented discussions regarding the | |
| | | | radio business and new opportunities | |
| | | | and problem solving. | |
| 18 | 2/0/21 +hraugh | #8 Establishment | RSC Sound Software conducted training | Program Directors |
| 19 | 3/9/21 through | | | Program Directors |
| | 3/11/21 | of Training | for Program Directors on the music selector product called GSelector. | Altoona, Johnstown, |
| | | 1 | selector product carea diselector. | Meadville, Pittsburgh, |

| | | Programs for | | Brownsville, State |
|----|------------|--|--|--|
| | | Station Personnel | | College, York, PA; Wilmington, DE; and Cumberland, MD |
| 19 | 3/24/21 | #8 Establishment of Training Programs for Station Personnel | Staying on Top of Your Broadcast FCC EEO Obligations webinar. FCC has continued to enforce its EEO rules, reviewing a station's compliance both in connection with its license renewal and through periodic audits. Stations still need to engage in wide dissemination of information about job openings and engage in specified outreach activities designed to educate their communities about broadcast employment and to train employees for advancement in their broadcast careers, even if they have no job openings. This webinar gave a review of the FCC's obligations and how we can meet those obligations even while social distancing. | Diane Fetty, CHRD |
| 20 | 5/20/21 | #8 Establishment of Training Programs for Station Personnel | Pennsylvania Association of Broadcasters held the 2020 Board of Directors Meeting virtually. Presentations of broadcast innovations, programming and legal concerns. | Bobbi Castellucci, Market Mgr., and Mike Sherry, VP of Sales |
| 21 | Daily | #8 Establishment of Training Programs for Station Personnel | Account Executives are provided with daily group sales meetings to further their understanding of sales, communication, marketing trends/opportunities and sales information. These morning meetings are usually led by the General Sales Manager or General Manager. When individual training is required, the Account Executives are assisted by the General Sales Manager and/or the General Manager. | Sales Staff |
| 22 | Bi-Monthly | #8 Establishment of Training Programs for Station Personnel | Forever Media Corporate Program Director, Mike Stevens, conducts a bi- weekly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely include coaching and support from Forever Media President Lynn Deppen and Radio Consultant Joel Raab. | Program Directors and GMs |
| 23 | Monthly | #8 Establishment of Training Programs for Station Personnel | Forever Media Corporate Program Director, Mike Stevens conducts a monthly telephone conference call with Production Directors and Copy Writers to guide, and train in order to help them succeed in their careers, as well as share ideas and talk about trends in copy writing and production. These calls include coaching and support from me. | Production Directors and Copywriters with Mike Stevens |

| 24 | Weekly | #8 Establishment | A weekly telephone conference call is | Production Directors and |
|----|--------------|-------------------|---|--------------------------|
| | VVCCRIY | of Training | held on Thursdays at 10:31 am with | Copywriters |
| | | Programs for | Production Directors and copywriters, | Copywriters |
| | | Station Personnel | who are divided into group, to share | |
| | | Station resonner | ideas for commercials and promos. | |
| 25 | Weekly | #8 Establishment | A weekly telephone conference call is | Programming Staff |
| 25 | VVCCKIY | of Training | held on Tuesdays at 10:31 am with the | Trogramming Starr |
| | | Programs for | programming air staff, who are divided | |
| | | Station Personnel | into group, to share ideas on air | |
| | | Station rersonner | content. | |
| 26 | Occasionally | #8 Establishment | Mike Stevens will occasionally share a | Programming/Production |
| | | of Training | webinar or presentation to | Staff |
| | | Programs for | programming and/or production | |
| | | Station Personnel | directors and copywriters as they are | |
| | | Station resonner | held by consultants and other broadcast | |
| | | | organizations. | |
| 27 | Ongoing | #8 Establishment | Forever Media makes available Matrix | All Management and |
| | | of Training | Solutions to the Sales Department. | sales staff |
| | | Programs for | Matrix offers a web-based media- | |
| | | Station Personnel | specific software platform that enables | |
| | | | the sales department to maximize their | |
| | | | advertising opportunities. The program | |
| | | | provides media sales workflow while | |
| | | | giving the exact information needed for | |
| | | | prospecting, managing, evaluating, and | |
| | | | closing business. Training tools for all | |
| | | | aspects of sales are provided and | |
| | | | available within this program. | |
| 28 | Annually and | #8 Establishment | Forever Media supports and has a | All Employees |
| | upon hire | of Training | commitment to the principals of equal | |
| | | Programs for | employment opportunity and intends to | |
| | | Station Personnel | provide a work environment free from | |
| | | | unlawful discrimination of any kind. In | |
| | | | keeping with this commitment, upon | |
| | | | hire, all new employees are put through | |
| | | | Sexual Harassment training and every | |
| | | | employee trained annually. | |
| 29 | Weekly | #8 Establishment | Forever Media incorporates an | All Employees |
| | | of Training | additional level of employee training | |
| | | Programs for | with the ThinkZoom-P1Learning | |
| | | Station Personnel | program. P1Learning provides on-line | |
| | | | training and operations development | |
| | | | solutions focused exclusively on the | |
| | | | media industry. P1 provides selling | |
| | | | techniques and concepts, tips, training, | |
| | | | development leadership advice and | |
| | | | legal compliance requirements to | |
| | | | salespersons, human resources, | |
| | | | supervisors and management. All | |
| | | | Forever Media employees have access to hundreds of interactive courses, tests | |
| | | | and written materials on a variety of | |
| | | | topics relevant to the industry. | |
| | | | topics relevant to the industry. | l |

| 30 | Ongoing | #8 Establishment | Forever Media General Managers | VP of Sales, GM's, GSM's, |
|----|--------------|-------------------|--|---------------------------|
| 30 | Oligonia | of Training | schedule weekly, daily and individual | Sales Staff, Market |
| | | _ | | |
| | | Programs for | meetings with Sales Account Executives | Managers |
| | | Station Personnel | to review, guide and train in order to | |
| | | | help each succeed in their career. | |
| | | | Additionally, every Tuesday morning, | |
| | | | the Vice-President of Sales conducts a | |
| | | | telephone-conferenced webinar to | |
| | | | mentor all Forever Media station | |
| | | | General Managers, General Sales | |
| | | | Managers, Market Managers through a | |
| | | | process of informal discussion of | |
| | | | knowledge, education, coaching and | |
| | | | support as it relates to work, career, or | |
| | | | professional development. | |
| 31 | Ongoing | #8 Establishment | The station's General Manager, General | Sales Staff |
|] | Oligonia | of Training | Sales Manager and Account Executives | Suics Stair |
| | | Programs for | routinely train on-line with the Radio | |
| | | Station Personnel | Advertising Bureau. During this period, | |
| | | Station Personner | | |
| | | | all have earned Radio Marketing Professional Certifications from the | |
| | | | | |
| | | | Radio Advertising Bureau. These | |
| | | | educational and instructional courses | |
| | | | are designed to improve our sales | |
| | | | team's knowledge about radio and | |
| | | | offers educational/instructional courses | |
| | | | designed to improve management, daily | |
| | | | operations and leadership of the Radio | |
| | | | Stations. | |
| 32 | Ongoing | #8 Establishment | Forever Media makes available | Traffic staff, |
| | | of Training | Marketron. Marketron offers a web- | Programming Staff, and |
| | | Programs for | based media-specific software platform | Business Managers |
| | | Station Personnel | that enables the traffic departments, | |
| | | | production departments, and business | |
| | | | managers to maximize their managing | |
| | | | and invoicing of commercials, non- | |
| | | | traditional revenue and digital. Training | |
| | | | tools for all aspects are provided and | |
| | | | available within this program. | |
| 33 | Ongoing | #8 Establishment | Forever Media makes available | Sales Staff |
| | | of Training | Nielsen. Nielsen offers platform training | |
| | | Programs for | for the sales department. Training tools | |
| | | Station Personnel | for all aspects are provided and | |
| | | | available within this program including a | |
| | | | monthly calendar of training sessions. | |
| 34 | Upon Request | #16 Radio Station | We routinely give group tours of our | Contact Tim Martin |
| | | Group Tours | facility, 2 Robinson Plaza, Suite 410, PA | Operations Manager |
| | | Croup rours | 15205 to organizations such as the Boy | (301) 722-6666 |
| | | | and Girl Scouts, elementary and high | 350 Byrd Avenue |
| | | | school groups, church groups and other | - |
| | | | similar groups. The tours provide an | Cumberland, MD 21502 |
| | | | | |
| | | | introduction to the Radio Broadcasting | |
| | | | Industry and are offered for free. A | |
| | | | typical tour includes information on the | |
| | | | history of Radio and our stations. We | |
| | | | explain and demonstrate the | |
| | | | broadcasting equipment used to | |
| | | | transmit programming from the studio | |

| | | | to the transmitter site, we explain the studio equipment and how it functions. An introduction and hands-on recording of commercial production is demonstrated. An explanation of all positions and responsibility of station personnel is also given. We discuss our station formats, audience and coverage area. The tours are tailored to meet the goals of the specific groups. To request a tour contact: Forever Media, of MD 350 Byrd Avenue Cumberland, MD 21502 Attn: Tim | |
|----|----------|---------------------------------|---|---|
| | | | Martin Operations Manager (301) 722-6666 | |
| 35 | 11/12/20 | #2 Radio Station Group Tours | Virtual Station Tour of Cumberland Studio location. About 10 people from Horizon Goodwill participated in the tour done via Zoom. | Tim Martin, Carson Yoder and Rhonda Keefer all participated in the tour. |